



MEMO

December 6, 2010

TO: Mayor and Council/Chair and Board
FROM: Union of BC Municipalities
RE: **UBCM's Newest Member Service – Bulk Fuel Purchasing Program**

UBCM is pleased to partner with Prairie Fuel Advisors (PFA) to develop a fuel procurement program for local governments in BC. The UBCM Bulk Fuel Program is an innovative and simple alternative to managing fuel purchases. Attached is some background information for you to read and share with your purchasing department.

The UBCM Bulk Fuel Program offers the following advantages:

1. **Cheaper Fuel** –UBCM Bulk Fuel Purchasing Program is a fuel program that is able to provide cheaper fuel by grouping the purchases of the individual members. This increases the economies of scale, lowering the price of fuel at any of its local partner supplier locations. Also in times of fuel shortage, members will have precedence on remaining fuel.
2. **Elimination of Administrative Hassle** - UBCM Bulk Fuel Purchasing Program will pride itself on service. Membership will experience customer service advantages such as: fuel purchase management, 24 hour access to price changes and upcoming price changes, invoice tracking, and purchase data.
3. **Flexibility** – UBCM members will experience the benefit of joining for free, and the freedom to leave the fuel program at anytime, eliminating the hassle of complicated long-term contracts.
4. **Customer Service** - UBCM will be your program contact, and in partnership with the PFA customer service team, will seek to continuously improve the quality of service. We will continuously identify and address every members' requirements, and strive to fulfill expected needs in order to deliver greater member satisfaction.

For more information go to [/www.prairiefueladvisors.ca](http://www.prairiefueladvisors.ca) or feel free to contact Anna-Maria Wijesinghe, Manager, Member and Association Services at amwijesinghe@ubcm.ca.